LORIMAR

March 30, 1963

Ar Fobort R. Kay

Arp Inc.

10100 Santa Monic

Contury City, Ch

Dear Bob.

1 want to express

Your supert rela

the motion pictur

anticipate a 1

Est, and wish ye

Since, as wish ye

Since, as wish ye

OUAKER STATE OIL REFINING CORPORATION

ADTIL 8, 1983

COM MOTAL CHOW



EQUICE TO THE TOP OF

April 12, 1983

Mr. Robert H. Kovoloff Associated Film Productions 10100 Santa Monica Blvd. Suite 465 Century City, CA 93067

Iwar Bob

ave made unitip t bicomp ijo factor we: and

file Id. This walker cy sing

on * ith

I was talking to a movie-goer the other day and he mentioned seeing RC products prominently in "Bed Boys." It reminded me again of the truly excellent job you and your fine staff have done in placing our products in movies and on TV shows over the past four years, and it seemed appropriate to take the time to say "thank you."

We believe in conventional advertising, but there is something special about seeing Burl Reynolds in "Smokey and the Bandit" or the young hero in "My Bodyquard" drinking an RC. And the exposure has increased so much sance the advent of caple that the already outstanding value that your service offers becomes an even better bargain.

It seems redundant to thank stemeone for doing his job, but you have delivered so well that a special put on the back is called for.

Keep up the good work!

Sincerely,

GUCKM J William N. Adams Assistant to the President

411

Associated the Novoless film Amounted for your string for your or your enforces are to described that they was considered that they are that we have suit a cartion in a relation for your and they are to describe that they are to describe that they are the are to associate a cation in approximately well for your novice and to drop your enforces are to drop your enforces are to drop your this time. They are they are they are they well for your novices are to drop your this time.

They are to describe the are they are they well for your novices are to drop your this time.

They are to describe they are they are

Petraglia

ROYAL CROWN COLA - DIFT RITE COLA - NEHL - PART-PAK - UPPER 10

MAJOR FILMS FEATURING AFP-PLACED PRODUCTS

Since its Inception five years ago, Associated Film Promotions has placed brand name products in some 600 important motion pictures.

The list shown here is a partial roster of some recent films in which AFP participated.

"A Change of Seasons" Shirley Jones, Bo Derek 20th Century Fox "Alien Warning"

Jack Palance, Martin Landau World Amusement

"All Night Long" Gene Hackman, Barbra Streisand Universal Studios "Back Roads"

Sally Field, Tommy Lee Jones CBS Theatrical Films

Baltimore Bullet" i James Coburn, Omar Sharif

"Blinded by the Light" Kristy & Jim McNichol Time-Life Productions

"Brubaker" Robert Redford

20th Century Fox "Butch & Sundance, the Early

Tom Berenger, William Katt 20th Century Fox

'Can't Stop the Music" The Village People,

Valene Perrine **EMI**

"Charile Chan & the Curse of the Dragon Queen'

Peter Ustinov, Angle Dickinson American Cinema

"Cheaper to Keep Her"

Mac Davis Columbia Pictures 'Coast to Coast'

Dyan Cannon, Robert Blake Paramount Pictures

"Dogs of War" Christopher Walken, Tom Berrenger Malton Films

"Escape" Cindy Williams Mel Simon/20th 'Any Which Way You Can" Clint Eastwood, Ruth Gordon Warner Bros.

"Airplane II" Robert Hays Paramount Pictures 'Best Friends' Burt Reynolds, Goldie Hawn

Timberland Ltd.

"Bustin' Loose" Richard Pryor, Cicely Tyson Universal Studios "Fatso"

Dom DeLuise, Anne Bancroft 20th Century Fox "Hard Country"

Jan-Michael Vincent, Tanya Tucker

Marble Arch Productions "Hardly Working" Jerry Lewis, Susan Oliver

20th Century Fox "Hollywood Knights"

Tony Danza Columbia Pictures

"Honeysuckle Rose" Willie Nelson, Dyan Cannon Warner Bros.

"Honky-Tonk Freeway" Beau Bridges, Terri Garr EMI

"Hopscotch" Waiter Matthau, Glenda Jackson Eli Landau Prods.

"Hot Stuff" Dom Deluise, Jerry Reed Columbia Pictures

How to Beat the High Cost of Living'

Susan St. James, Jane Curtin AIP

"inside Moves" John Savage, Amy Wright Goodmark Prods.

"Love & Money" Ray Sharkey Lorimar "Loving Couples"

James Coburn, Shirley MacLaine Time-Life Productions 'Macabra''

Samantha Eggar, Stuart Whitman Zach Motion Pictures

"Murder by Mail" Klaus Kinski, Donna Wilkes Cannon Films

"My Bodyguard" Matt Dillon, Ruth Gordon Mel Simon/20th

48 Hours Nick Nolte, Eddie Murphy Paramount Pictures

Richard Pryor, Jackie Gleason Rastar/Columbia

"Nine to Five"

Lifty Tomlin, Jane Fonda, Dotly Parton 20th Century Fox

"North Dallas Forty Mac Davis, Nick Note Paramount Pictures

"Oh Godi Book II" George Burns

Warner Bros. 'One Trick Pony' Paul Simon

Warner Bros. 'Ordinary People" Mary Tyler Moore, Donald Sutherland

Paramount Pictures "Personal Best"

Mariel Hemingway Warner Bros.

"Private Benjamin" Goldie Hawn, Sam Wanamaker Warner Bros.

"Private Lessons" Sylvia Kristel **B.A.** Enright Films 'Rodeo G!rl'

Katherine Ross, Bo Hopkins Marble Arch Prods. "Sunday Lovers"

Gene Wilder Leo Fuchs Productions Take This Job and Shove It" Art Carney, Robert Hayes Avco Embassy

"On the Right Track" Gary Coleman 20th Century-Fox

"Dallas" Larry Hagman, Patrick Duffy Lorimar/CBS TV "Absence of Malice"

Paul Newman, Sally Field Columbia Pictures 'Rich and Famous'

Jacqueline Bisset. Candice Bergen MGM Without a Trace"

Judd Hirsch 20th Century-Fox The Sender Shirley Knight

Paramount Pictures "Kiss Me Goodbye" Sally Field, James Caan 20th Century-Fox

"All the Marbles"

Peter Falk MGM

"Paternity" **Burt Reynolds** Paramount Pictures

"Body Heat" William Hunt Warner Bros.

"First Monday in October" Walter Matthau, Jill Clayburgh

Paramount Pictures "Continental Divide" John Belushi

Universal Studios

"Looker" Albert Finney, Susan Dey Warner Bros.

"Stripes" Bill Murray Columbia Pictures

"Cheech and Chong's Nice Dreams"

Cheech & Chong Columbia Pictures 'Cannery Row"

Nick Nolte, Debra Winger MGM

"Only When I Laugh" Marsha Mason Columbia Pictures

"Miracle On Ice" Karl Malden Filmways

"Pennies From Heaven" Steve Martin MGM

"Run, Miki, Run" Yoko Shimada Sankyo Pictures The Amateur"

John Savage Balkin Film Productions

"Under The Rainbow" Chevy Chase Warner Bros.

"240-Robert Pamela Hemsley Filmways TV

"Scavenger Hunt" Cloris Leachman, Tony Randall Mei Simon/20th

"Seems Like Old Times" Chevy Chase, Goldie Hawn Columbia Pictures

"Smokey & the Bandit II" Burt Reynolds, Sally Field Universal Studios

Tough Enough Dennis Quaid 20th Century-Fox "The Outsiders"

Matt Dillon Zoetrope Productions

"Iwo for the Price of One" "Jinxed" "Slx Pack" Julie Andrews, William Holden Gabe Kaplan Bette Midler Kenny Rogers Lorimar Columbia Pictures United Artists 20th Century-Fox "Skate Town U.S.A." 'Body and Soul' Wacko* 'Hollday' Paul Lynde, Scott Baio Leon Kennedy Charles Napier George Kennedy Rastar/Columbia World Amusement The Company Theatre/HBO Cannon Films Stir Crazv "Buddy, Buddy" The Thing' "Thursday the 12th" Gene Wilder, Richard Pryor Walter Matthau, Jack Lemmon Kurt Russell Tommy Smothers Columbia Pictures MGM Universal Studios United Artists "The Blues Brothers" "Busom Buddles" Best Little Whorehouse in Tough Dreams" John Belushi, Dan Ayckroyd Peter Scolari, Thomas Hanks Dennis Quaid Universal Studios Burt Reynolds, Dolly Parton Paramount TV American Cinema Prods. The Formula" Universal Studios "Glory" "I'm Danding as Fast as I Can" Marlon Brando, George C. Scott "Comeback" Jill Clayburgh MGM/United Artists Eric Burdon Eastern House Company Paramount Pictures 'The Four Seasons' Rocco Films "Modern Problems" "Poltergeist" Alan Alda, Carol Burnett "Endangered Species" Chevy Chase Beatrice Straight Universal Studios Robert Urich 20th Century-Fox MGM "The Hand" MGM Wrong Is Right Some Kind of Hero" Michael Caine "Brainstorm" Sean Connery Richard Pryor Warner Bros. Natalie Wood Columbia Pictures Paramount Pictures The Howling' MGM "Smorgasbord" O'Hara's Wife" Dennis Dugan, Dee Wallace "My Favorite Year" Jerry Lewis Ed Asner Avco Embassy Peter O'Toole **Broken Arrow Productions** Davis/Panzer Prods. "The Hunter" MGM 'Choices' "Annie" Steve McQueen Michael Constantine "Independence Day" Albert Finney, Carol Burnett Paramount Pictures Kathleen Quinlan Oaktree Productions Columbia Pictures "The Idol Maker" Warner Bros. "Long Shot" 'Saturday the 14th" Ray Sharkey 'Waltz Across Texas" Leif Garrett Richard Benjamin Koch/Kirkwood-United Artists Anne Archer G.G. Productions New World Productions "The Jazz Singer" The Aster Co. "Rocky III" Tempest" Neil Diamond 'Savannah Smiles' Sylvester Stallone John Cassevetes Chartoff/Winkler Peter Graves, Mark Miller Columbia Pictures The Man With Bogart's Face" 'Mommie Dearest' "Death Wish II" Savannah Smiles Prod. Robert Sacchi, Michelle Phillips Loch Ness Horror Faye Dunaway Charles Bronson 20th Century-Fox Paramount Pictures Barry Buchanan American/European Prods. The Serial Omni Leisure Int'I 'Sharkey's Machine' The Seduction" Martin Mull, Tuesday Weld 'They Call Me Bruce' Morgan Fairchild **Burt Reynolds** Paramount Pictures Johnny Yune Warner Bros. Avco Embassy To Elvis With Love" Goldpine Productions "Zoot Sult" "Neighbors" Beau Bridges, Deborah Raffin Grease II" Edward James Olson John Belushi, Dan Ayckroyd Columbia Pictures Sid Ceasar Universal Studios Columbia Pictures True Confessions" Paramount Pictures "Taps" "Double Exposure" Robert DeNiro, Robert Duvall "Hysterical" Timothy Hutton Michael Callan Chartoff/Winkler 20th Century-Fox Grey Hill Productions The Hudson Brothers "Up the Academy" H & W Filmworks, Inc. The Girl, the Gold Watch and 'Zapped" Ron Liebman "Fast Times at Ridgemont High" Dynamite' Scott Baio Warner Bros. Jennifer Jason Lee Lee Purcell Avco Embassy "Urban Cowboy" Universal Studios Paramount Pictures 'Off the Wall" Gypsy Angels John Travolta 'One From the Heart' Paul Sorvino Paramount Pictures Peter Lawford Frederick Forrest Hot Dog Inc. Wille and Phil Snowbird Productions Zoetrope Productions The Next Sting Margot Kidder, Ray Sharkey 'Authori Authori' 'Partners' Jackie Gleason, Mac Davis 20th Century-Fox Al Pacino Ryan O'Neat Universal Studios Chartoff/Winkler Prods. "Knot's Landing" Paramount Pictures Yes, Glorgio" Michelle Lee, Don Murray "Six Weeks" The Entity Luciano Pavoratti Dudley Moore, Lonmar Barbara Hershey MGM Mary Tyler Moore 'Anthur' American Cinema "Dead Men Don't Wear Plaid" Dudley Moore, Liza Minnelli Polygram Pictures Jekyli and Hyde Together Steve Martin Rollins-Joffee Prods. "First Blood" Again" Aspen Film Society "Joe Dancer" Sylvester Stallone Mark Blankfield The Verdict" Robert Blake Carolco Productions Paramount Pictures Paul Newman Blue Thunder Filmways TV "Honky Tonk Man 20th Century-Fox

Roy Scheider Columbia Pictures

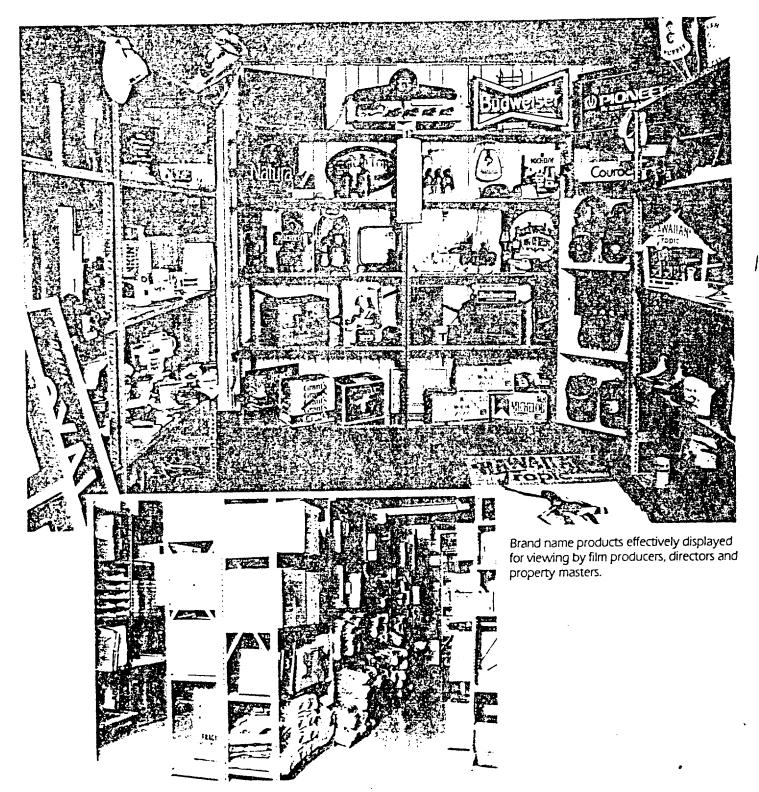
Clint Eastwood

Malpaso Productions





AFP's new warehouse, with a storage capacity for thousands of products, houses a display of

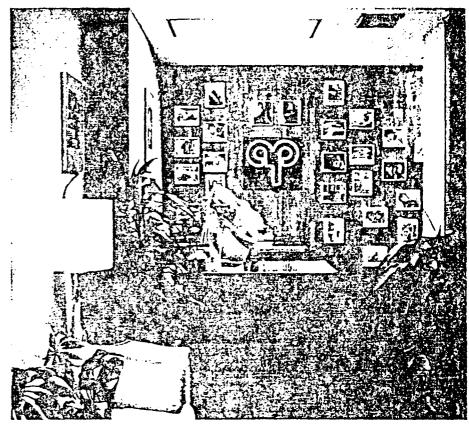


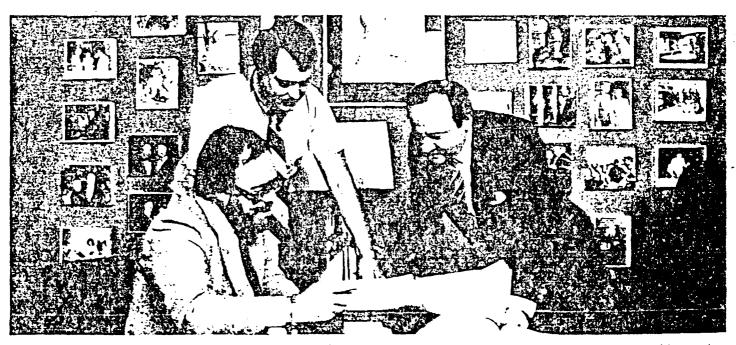
A small portion of the storage capacity of AFP's warehouse.

Reception area at Associated Film Promotions.









Pictured left to right, Tony Hoffman, vice president of marketing and promotional services, James Ripslinger, senior vice president and corporate counsel, and AFP president Robert H. Kovoloff in one of many daily conferences on product placement strategy for major upcoming motion pictures.



ASSOCIATED FILM PROMOTIONS

PROMOTIONS
An AFP, Inc. Company
10100 Santa Monica Blvd.
Suite 495
Century City, California 90067
(213) 553-4522

EXHIBIT 6

How to cast your product in the movies.











Motion Pictures: The medium that will make your product a Hollywood Star.

am very excited about the future of I product placement in the Motion Picture Industry. As we celebrate our 10th year in business, we are proud to represent the original six clients Associated Film Promotions began with, namely, Anheuser-Busch Incorporated, Quaker State Oil Refining Corporation, Dunkin' Donuts of America Incorporated, Shure Brothers Incorporated, Tanning Research Labs Incorporated and the Tony Lama Boot Company. Our business is one of mutual trust and respect. Because of the trust and confidence our clients have placed in us and

due to the support we have received from the film community, Associated Film Promotions has been able to grow and flourish into the largest product placement firm in both the United States and Europe.

Regardless of our size, our most important goal is service. To assure that you receive personalized attention, we assign a relationship manager who works directly with you. At AFP, we review over 300 motion picture and television productions a year. To ensure that you are represented in all appropriate films, I hold weekly review sessions with my staff and thoroughly discuss opportunities for each client.

We will continue to grow, to break new ground, and to lead the way with innovative concepts for marketing through motion pictures.

At Associated Film Promotions, we've done our job when we see your product in the movies.

Sincerely,

Robert H. Kovoloff

President and Chief Executive Officer



What is Product Placement in the motion picture and television industry.

History of Associated Film Promotions

feature film is the most influential medium of our time. The power of films to create trends and influence life styles is enormous. When Diane Keaton was distinctively dressed for her role in "Annie Hall," the fashion industry was turned on its ear. Or in "Flashdance," when Jennifer Beals wore torn tee-shirts, the demand for that look was so great, manufacturers had to increase production. Sales of Reese's pieces soared following that brand's presence in the movie "E.T."

Another illustration of this power is demonstrated by the recent fortunes of a major lenswear manufacturer, who put their faith in Associated Film Promotions. After their sunglasses were worn by Clint Eastwood in "Sudden Impact" and by Arnold Schwarzenegger in "The Terminator," they witnessed an immediate surge in sales...no mere coincidence to be sure. "Dunkin' Donuts" sales skyrocketed when Ally Sheedy in "Maid to Order" couldn't eat enough of their donuts! Also, The Frenry Company experienced an immediate sales increase with their exposure in "The Witches of Eastwick" which featured Jack Nicholson floating in their Zebra Pool Raft.

Ten years ago, Robert H. Kovoloff founded the product placement industry when he recognized the need for motion pictures to mirror the real world. To maintain credibility, a film must convincingly reflect the world to its viewers. A generic label will no longer do!

Associated Film Promotions' single aim is to feature your products in big box office films and major television series in a way that enhances the prestige and reputation of your product. The results of endorsements or exposures with motion picture and television celebrities are dramatic, building brand awareness and achieving real sales benefits through high profile visibilities.

The ability of motion pictures to influence an audience is well recognized. For decades it was done by accident. Now, Associated Film Promotions does it by design.

ssociated Film Promotions was founded in 1977 by Robert H.
Kovoloff, president and chief executive officer. Associated Film Promotions, (AFP_•) is committed to securing only the best exposures for its corporate clients through the ever growing medium of motion pictures.

During the past 10 years, AFP has provided valuable exposure for its clients in over 2000 motion pictures. Our client roster claims not only many of America's most familiar and trusted names, but also newly emerging companies who recognize a unique opportunity to create customer awareness.

AFP is the nation's largest product placement firm, with offices in Los Angeles, London and Germany. AFP's professional staff effectively handles today's marketing challenges and is personally involved in the specific individual goals of every client.

From producers to production managers to set designers to property masters, Associated Film Promotions is respected for its integrity and commitment to excellence in fulfilling their needs!

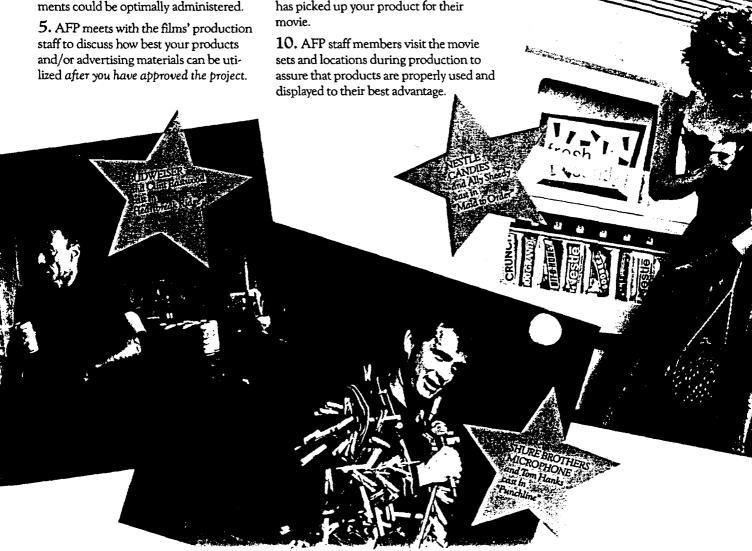


The Services provided by Associated Film Promotions.

- 1. AFP works in the film industry worldwide, receiving daily detailed information about new productions. We have access to scripts well before pre-production and analyze them against our client base to secure the most effective placements.
- 2. AFP will discuss your goals and objectives for your product and secure only those spots that enhance your product's image and reputation.
- **3.** AFP prepares a film synopsis for your review, and will notify you regarding the name of a film, the production company, the producer, the director, and the nature of the film we would like you to consider.
- **4.** AFP offers its recommendation of a script and where possible product placements could be optimally administered.

- **6.** AFP has a large warehouse which enables the production company to come and pick up the products for their production. Our warehouse inventory allows us to respond to the needs of the production community and provide better service for our clients.
- 7. AFP has a showroom inside the warehouse, where each product is showcased. This enables producers, set designers, and propmasters to actually visualize how the product can be used in their films.
- **8.** AFP has a computerized system detailing every product that comes in or leaves our warehouse.
- **9.** AFP staff supplies you with a "Notification of Placement" statement that details which film production company has picked up your product for their movie.

- 11. AFP staff members personally attend pre-released screenings of films to determine where your product was actually visible in the production.
- 12. AFP will send you a "Visibility Report" after the film is released.
- 13. AFP provides you with still photographs of your product placements, whenever possible.
- 14. AFP can help you arrange and produce promotional tie-ins and/or sweepstakes, in order to further capitalize on your film visibilities.



What are the benefits of motion picture Product Placement.

1. People identify with motion picture stars and seek to emulate them. Whether it be Shirley MacLaine asking for Wild Turkey in "Terms of Endearment," or Matthew Broderick drinking Budweiser in "Project X," audiences across America are tremendously influenced by the messages they receive from the movie screen. When a personality on the movie screen opens the closet, you see what is on the shelf, you see what clothes they wear, the food they eat, and a multitude of products and services which are part of their environment. These ever so subtle endorsements may be viewed as EDITORIAL COM-MENTS as opposed to paid advertising.

- 2. The average viewership of a major film released today is 10 million (domestic release—U.S. & CANADA) and for a major box office hit it is 42.9 million.
- 3. The 16-39 year old age group, with an ever increasing disposable income, accounts for 86% of the total box office for movie-going audiences.
- 4. Admissions to U.S. motion picture theaters reached 3.7 billion in 1986.
- 5. Unlike a commercial broadcast spot or print ad, a product's presence in motion pictures has a significant afterlife and a measure of permanence. The burgeoning video cassette market, pay/cable TV and multiple showings on Network Television, followed by subsequent syndicated airings and the opportunity to increase exposure in the foreign marketplace with overseas distribution, make the audience viewership for a motion picture enormous.

- 7. When your product is shown and used on the silver screen in the way your targeted audience would use it, it makes a lasting and action motivating impression.
- 8. Product placement provides the most cost effective medium for creating a dynamic, powerful, and highly visible product image both nationally and worldwide.
- **9.** A promotional tie-in can be arranged for your products' visibility in a film. This will excite your sales force and give them a tremendous tool for selling to the distributor, who in turn, will love the point of purchase displays that can be created to ignite consumer interest, and everyone wins as sales escalate!



,.**:**



August 10, 1987

Mr. Robert H. Kovoloff Associated Film Promotions 11331 Ventura Blvd. Studio City, California 91604

Dear Bob:

Thank you for the assistance provided by Associated Film Promotions to our recently-completed feature films.

Your attention to detail and quick response and followthrough to the needs of our productions distinguishes Associated Film Promotions from your competition.

Sincerely,

Steven Halpern

Director, Production Resources



July 21, 1987

Mr. Robert Kovoloff ASSOCIATED FILM PROMOTIONS 11331 Ventura Blvd. Suite 302 Studio City, California 91604

Dear Bob,

As always, it was a pleasure working with you and your staff at Associated Film Promotions. I want to thank you for all of your help on our productions.

I especially want to thank you for your tremendous assistance in helping us "land" Spuds Mac Kenzie in "Rented Lips". Your suggestion on casting Spuds was brillant.

Many, many thanks for all your assistance.

Sincerely,

Mort Engelberg

Columbia Pictures

Toby Silberberg Manager National Promotors

November 15, 1986.

Mr. Robert Kovoloff
Associated Film Promotions
11331 Ventura Blvd., Suite 302
Studio City, CA 91604

Dear Bob:

As Thanksgiving approaches, I would like to take the time to thank you and the staff at Associated Film Promotions for all the help and quality service you have provided.

The promotions you have developed with Columbia on such films as "STARMAN," "THE SLUGGER'S WIFE," and "SILVERADO" have helped us to promote these films more efficiently.

I look forward to working with you on our future films such as "MURPHY'S ROMANCE" and "KARATE KID II."

Sincer

Again, thank you all.

2 JAM

TS:km

cc J. Ripslinger

R. Kaufman

S. Schrager

J. Schwam



July 15, 1987

Mr. Robert Kovoloff Associated Film Promotions 11331 Ventura Boulevard Studio City, CA 91604

Dear Bob:

This letter is to thank you for the outstanding job you have done in the past two years with our company products. We certainly enjoyed the most recent movie, "Witches of Eastwick", in which our products were so prominently displayed.

Keep up the good work! And, at your convenience, give me an update of the films that our products have been placed in during the last 6 months.

Kindest personal regards

Fréd A. Thomas "Chief Zoo Keeper"

CEO

FAT: cv



Shure Brothers Incorporated

222 Hartrey Avenue Evanston, IL 60202-3696 U.S.A.

MICROPHONES AND ELECTRONIC COMPONENTS

June 6, 1986

Mr. Robert H. Kovoloff Associated Film Promotions 11331 Ventura Boulevard, Suite 302 Studio City, CA 91604

Dear Bob:

I just want to take a second to drop you a long overdue note letting you know how much we appreciate the work you, Ron, and your entire staff is doing on our behalf. In addition to obtaining product placement, we have seen Shure T-shirts, tour jackets, and even artist posters turn up in films.

I'm surprised at the number of people who have come up to me to say they have seen a Shure T-shirt or microphone in a movie they've just seen. Needless to say, the Company enjoys the visibility and it strongly reinforces our advertising, PR, and related promotional efforts. And—as always—your regular reports on product placement serve as an important reporting tool to our management.

Again, "Kudos" to you and your staff. Keep up the good work.

Cordially yours,

L. Habich

Manager, Marketing Communications

LH: SW

Phone: (312) 866-2200 Telex: 72-4381

Cable: SHUREMICRO

QUAKER STATE OIL REFINING CORPORATION

OIL CITY, PENNSYLVANIA 16301

PHILIP F. PETRAGLIA

September 29, 1986

Mr. Robert H. Kovoloff, President Associated Film Promotions 11331 Ventura Boulevard, Suite 302 Studio City, CA 91604

Dear Bob:

Enclosed is the contract for 1987.

We are most pleased with the fine performance that your company has displayed during the past ten years.

Both the quality of the motion pictures and the way in which our products have been shown have proven to us that your program is a "Most Valuable Advertising Medium."

Keep up the good work - WE LOVE IT!

Kindest regards,

Philip F. Petraglia Advertising Manager

DUNKIN' DONUTS

5 Pacella Park Drive Randolph MA 02368 (617) 961-4000 Telex: 940388

June 1, 1987

Mr. Bob Kovoloff President Associated Film Promotions 11331 Ventura Blvd. Studio City, California 91604

Dear Bob:

Enclosed is a signed contract and check to renew our relationship for the tenth consecutive year.

As you know, we have been delighted with your services. You have delivered on your promises and have secured some excellent placements for us. The most recent film, Maid To Order, appears to be your biggest coup to-date -- even topping the tremendous scenes in Jerry Lewis' film, Hardly Working; and Rollover, which had a scene shot at a Dunkin' Donuts. Not only did we get an incredable scene in Maid To Order, but that scene was excerpted and shown nationally on Entertainment Tonight. We are also looking forward to seeing our placement in Superman IV.

Thanks for a job well done. I am looking forward to the coming year and hopefully many more.

Best Regards,

Kim Lopdrup

Director of Advertising,

Merchandising and Sales Promotion

8094M KL:bjm



March 12, 1986

Robert Kovoloff President Associated Film Promotions 10100 Santa Monica Blvd. Century City, CA 90067

Dear Bob:

Upon my return from a very relaxing mini "world" tour, I was elated to learn that you finally convinced top management here and the advertising board of directors to invest in product placement. What we've discussed many times is now a reality and I couldn't be happier.

I would like to point out at this time that SUBWAY management will also consider supporting films with other promotional tie-ins once it is completed and ready for release.

I know that you are personally aware of several of my past associations, and I would like to go on record as stating this could be the beginning of many mutually beneficial marketing ideas beyond what is already arranged, so please get the word out to film companies and producers of our serious interest, and by all means, keep in touch.

Since we have reached an important plateau in our history, I appreciate your efforts in assisting us attain the national recognition we quest. It's great working with such pros!

Richard T. Pilchen

Director of Marketing

RTP: lv

cc: Fred DeLuca Cindy Martelon



(OMITTED)

EXHIBIT 7

15

Preview clips from some of this summer's hottest movie releases.

Anier Genuine Draft will be featured in some offices frew films coming to you this summer to like the summer of the films of the summer of Hollywood's the films of the fil



and his family arrive unannounced and uninvited to spoil Chet Ripley's (Candy) idylic vacation. "Arthur, On the Rocks" from Warner Bros. A sequel to the 1881 comedy smash, "Arthur" reuniting that film's three leads: Dudley Moore, Liza Minnelli and Sir John Gielgud.

"Funny Farm" from Warner Bros., starring Chevy Chase and Madolyn Smith. Andy and Educated Farmer facego their careers in New York for a rural lifestyle, but Manhattan's mean streets never prepared them for the small town of Redhod. USA where their dream of an idylic pastoral existence is abruptly and comically shattered.

Some advice from Miller Lite on how to bag the burn.

So olary, this break-time, don't overdo the tanning sessions. A burn could play serious basec on your social skills and marketability. So billier Lies says, take it easy. Wear pleasy of susserves, don't spend all day in the sun, and especially protect those most sensitive and burnable areas. Don't worry, you'll still get that galden glow. But remember as the man said, all drings in senderation.



Discover you really didn't know the meaning of life til you understood the meaning of "surf's up."

Laugh your lips off with Miller Lite.

If you want a laugh attack, if you want to forget the pens, papers and books, then get all your yucks at the Miller Lite Momentary Madness Comedy Concert. Comedy may not always be pretty, but with Miller Lite you get the top talent, and the hottest comedians who ever came ashere.

This year the Miller Lite Momentary Madness concert will come to the Ocean Center at Daytona Beach on March 16. The free Lite comedy concert is sure to keep you in stitches, as some of the best known comedians in the business bring you laughter by the keg-full Last year lay Leno, Joe Piscopo, and Michael Davis played to a standing room-only crowd. This year's event will be better than ever, with a blockbuster line-up of today's hottest comedy acts. So if it's comedic proportions you're looking for, Miller Lite has got 'em where you need 'em.



Rock with Miller all summer long.

The party keeps going with Miller Genuine Irraft concerts from coast to coast, and at all stops in between. Music at its best at:

New York, NY, Jones Beach Theater, The Pier Baltimore D.C., Merriweuther Post Favillion Los Angeles, Calif., The Greek Theater,

The Pacific Amphitheater
San Francisco, Calif., Music Around the Bay
Chicago, III., Poplar Creek Music Treater
Cincinnati, Ohio, Riverbend Music Theater
Detroit, Mich., Pine Knob Music Theater
Boston, Mass. Concerts on the Common,

Great Woods Center for the Performing Arts Philadelphia, Pa., Valley Porge Music Fair, Concert Company Pittsburgh, Pa., Civic Arena

Pittsburgh, Pa, Civic Arena Atlanta, Ga, The Omni Milwaukee, Wis, Stardate Productions Phoenix/Tucson, Ariz, Evening Star Productions Denver, Co., Fiddler's Green



Get your strokes in with "Caddwhack II."

Get ready for the right strokes when Miller brings you "Caddyshack II," Warner Brost hilarious sequel to the gangbuster hit of 1980. This fun and frantic romp opens across the country this summer But Miller wants you to hit the course early, so we'll have a special preview of the highlights from the "Caddyshack II" movie set for all Spring Breakers in our Miller Welcome Center. Also, watch for special "Caddyshack II"

